



**BENCHMARK  
LITIGATION**  
ASIA-PACIFIC

Your Research Questions Answered

# HOUSEKEEPING MATTERS

- Full screen mode is at bottom right
- Option to submit questions
- Webinar and slides will be uploaded after
- [Research Guidelines](#) available online
- Please provide feedback on the webinar

# WEBINAR OUTLINE

- Introduction
- Research guidelines
- Submission process
- Timeline of the research
- Brief overview of:
  - Benchmark awards
  - Benchmark Litigation China
- Live Q&A

# INTRODUCTION

*Benchmark Litigation* is the only publication on the market to focus exclusively on dispute resolution. Since its inception in 2008 in the US, the Benchmark brand has grown dramatically and garnered industry-wide accolades as the definitive hub for in-depth analysis of the players shaping the dynamic practice of litigation. In keeping with Benchmark's sharp rise in popularity, its publishing staff increasingly aims to respond to the demands of its audience.

The Asia-Pacific guide officially launched in 2018, with a dedicated team located in Hong Kong and actively researching the market on the ground.

We exclusively cover the litigation and disputes markets and aim to provide law firm and lawyer rankings on the market's most important cases and firm developments across the region.

# WHY TAKE PART?

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Guaranteed editorial coverage in the guide

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Accurate and in-depth representation of your firm's activities

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Exposure to our global readership at world's most significant corporations and financial institutions

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No cost involved

# Jurisdictional practice area categories

\*This year we have not added in any new categories\*

**Australia** – Class action, Commercial and transactions, Government and regulatory, Intellectual property

**China** – Commercial and transactions, Construction, Government and regulatory, Insolvency, Intellectual property, International arbitration, Labour and employment, Technology and telecommunications

**China and Hong Kong SAR (International firms)** – Commercial and transactions, Construction, Family and matrimonial, Insolvency, Intellectual property, International arbitration, Private client, Shipping, White-collar crime

**Hong Kong SAR (Domestic firms)** – Commercial and transactions, Family and matrimonial, Labour and employment, Insolvency, Intellectual property, Private client, White-collar crime

**India** – Commercial and transactions, Competition/antitrust, Construction, Government and regulatory, Insolvency, Intellectual property, International arbitration, Labour and employment, Tax, White-collar crime

**Indonesia** – Commercial and transactions, Insolvency, Intellectual property, Labour and employment

**Japan** – Commercial and transactions, Intellectual property, International arbitration, White-collar crime

**Malaysia** – Commercial and transactions, Competition/antitrust, Construction, Intellectual property, Labour and employment, Shipping, Tax, White-collar crime

**New Zealand** – Commercial and transactions, Construction

**Philippines** – Commercial and transactions, Government and regulatory, Intellectual property, International arbitration, Labour and employment, Tax

**Singapore** – Commercial and transactions, Construction, Family and matrimonial, Insolvency, Intellectual property, International arbitration, Labour and employment, Private client, Shipping, White-collar crime

**South Korea** – Commercial and transactions, Competition/antitrust, Construction, Insolvency, Intellectual property, International arbitration, Labour and employment, Product liability and recall, Tax, White-collar crime

**Taiwan** – Commercial and transactions, Intellectual property, Labour and employment, White-collar crime

**Thailand** – Commercial and transactions, Government and regulatory, Intellectual property, Labour and employment, Trade and customs

**Vietnam** – Commercial and transactions, Construction, Energy, Intellectual property, International arbitration, Labour and employment



# What work is considered?

- Anything along the entire disputes life cycle, including pre-litigation work
- Litigation, arbitration, and other types of ADR (mediation, adjudication, etc.)
- Includes: pre-litigation process, negotiations, documentation and preparation for trial, trials to investigation, judicial reviews, appeals and enforcement proceedings.
- Cover ONLY disputes-related work, so the contentious work within a practice area (e.g. IP disputes, labour disputes, etc.)
- Category of “Commercial and transactions” is not meant for transactional work. It is for disputes linked to transactions, and general corporate and commercial disputes.

# HOW TO TAKE PART

- Download our [RESEARCH FORM](#)
- Download our [CLIENT REFEREE FORM](#)
- Complete the forms
- Upload them via our [ONLINE SUBMISSION TOOL](#)

*\*You will need to [sign up for and register](#) an account on the accreditation portal before you can upload the submissions \*  
Please do not use forms or links from last year. New ones are created for each research cycle.*

Practice area submission: Due to our new submission portal requirements, you must submit **SEPARATE** research forms for each dispute resolution practice area. After logging into the submission portal and selecting Benchmark Litigation, you will be prompted to choose a practice area per upload.

Client referee submission: Each firm should submit only one **SINGLE** referee excel form with all client details as we do not require practice area specifications. As you upload the excel form, when prompted to select a practice area, simply select any one of the relevant practice areas to your firm and submit. This will link the excel to your submission account irrespective of practice area selection (thus, each submission account should have only one excel form uploaded).




# UPLOADING PRACTICE AREA FORMS

**Practice areas: one form per practice area**

**Client excel sheet: one form per firm (select any practice area to upload)**

My details Submission Logout

Click here to select which research brand that you would like to submit to

 **Benchmark Litigation** Open for Submission  
From: 01/09/2022  
To: 29/10/2022

Please select a jurisdiction and a practice area, and click 'Upload File'. You can then upload the relevant documents

Jurisdiction: Practice Area:

- Asia-Pacific
- Canada
- China regional
- United States (National)

- Australia
- China
- Hong Kong SAR
- India
- Indonesia
- Japan
- Malaysia
- New Zealand
- Philippines
- Singapore

- Dispute resolution
- 争议解决

- Class action
- Commercial and transactions
- Commercial and transactions - C
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- Competition/antitrust
- Construction
- Energy
- Family and matrimonial
- Government and regulatory
- Insolvency

Upload File

# Submission forms

## Dispute resolution stars

Please list the names of up to three partners whom you would like to nominate for consideration as a 'Dispute resolution star' if they are not ranked already.

First name	Last name	Position	Practice area	Years since qualification	E-mail (confidential)

## Future stars

Please list the names of up to four lawyers (partners or senior associates) whom you would like to nominate for consideration as 'Future stars'.

First name	Last name	Position	Practice area	Years since qualification	E-mail (confidential)

## Practice area form (Word)

## New – Dispute resolution stars section

1	Please do not add any columns or change the format. We do not need the practice area or the recommending lawyer. If the format is not followed exactly, we will not be able to contact the client. (Green = law firm/ Blue = client)					
2	Nominating Law Firm name	Jurisdiction (of Law Firm)	First name of Referee	Last name of Referee	Company name of Referee	Email address of Referee
3	Benchmark & Partners	Singapore	Anastasia	Appletree	Euromoney Institutional Investor	<a href="mailto:anastasia.appletree@euromon">anastasia.appletree@euromon</a>
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## Client referee spreadsheet (Excel)

- \* Do not make any amendments to the columns or rows
- \* No practice areas or referring lawyer name required

1. Nominating law firm name
2. Jurisdiction (of law firm)
3. First name of referee
4. Surname of referee
5. Company name of referee
6. Email address of referee

# RESEARCH GUIDELINES

## Research form

- Firms must submit one form per practice area
- Please mark **confidential information** in **RED** and **indicate clearly** if the case is wholly or partially confidential (if partially, please specify what elements). Any information given may be published, except where indicated.
- Provide up to **20 case highlights per practice area**, listing them in order of importance or significance (e.g. if submitting in 5 practice areas, you may provide up to 100 cases in total)
- Case highlights must be **ongoing or completed within the last 12 months**.
- Clearly indicate practice area(s) for each case highlight.
- Try your best to fully complete the form by filling in all required information. Remember to include reasons why the case is important or significant.
- Do not adjust or alter the format of the research form. Do not delete any question or section in our research form.
- Do not capitalise or highlight the text. Keep the content concise and to the point.
- Please nominate a maximum of three cases per practice area to be considered for a potential award. All the submitted firms will be considered for the next Benchmark Litigation Asia-Pacific awards.
- Please include your firm's name and jurisdiction (and practice area) when saving your research form. The suggested format is ***FirmName\_Jurisdiction\_BMAP2023***. If you are submitting by practice areas, save as follows: ***FirmName\_Jurisdiction\_PracticeArea\_BMAP2023***.
- Please make sure all your research forms are **fully completed** and are **correct** versions. We cannot guarantee that any corrections or amendments to what you first submitted will be implemented.

# RESEARCH GUIDELINES

## Client referees

- There is **NO LIMIT** on the number of client referees you can submit.
- Please list all referees on the single client referee excel form and upload to the accreditation portal.
- All client referees that are submitted will be contacted.
- All client information provided will be treated as **confidential**.
- We will notify submitting law firms several days prior to clients being contacted.

# RESEARCH GUIDELINES

## Lawyer survey

Our **Lawyer Survey** is a quick and easy way for lawyers to tell us about their practice and promote their credentials.

It is one of the key factors in helping us determine our *Stars* list of ranked lawyers.

Lawyers can also provide feedback on our existing lists of ranked firms and individuals as well as make awards nominations.

The survey is open to all disputes lawyers and the information provided is treated as confidential.

**[TAKE THE LAWYER SURVEY](#)**



# RESEARCH TIMELINE



# **Benchmark Litigation Asia-Pacific Awards**

The Benchmark Litigation Asia-Pacific Awards decisions are mostly based on the data submitted through the annual directory research. All the submitted firms will be considered for the Benchmark Litigation Asia-Pacific 2023 Awards.

Do not forget to nominate cases for the awards in the research form. We allow maximum THREE cases to be nominated per practice area. Firms can nominate confidential cases for the awards. Firms are also welcome to send supplementary documents pertaining to the awards.

The awards assessment is highly case-based. The editorial team reviews specific work matters and focuses on those that are landmark, novel, precedent-setting or unusually complex. Please showcase your top cases by detailing their merits in the significance/importance field in the submission form.

# Benchmark Litigation CHINA

*Benchmark Litigation China* is a regional guide that focuses on Chinese disputes market across different cities and provinces.

As we enter our 3<sup>rd</sup> year, we will continue to cover five major cities/provinces: **Beijing, Shanghai, Guangdong, Zhejiang, Jiangsu and Western China (Chongqing and Sichuan).**

Ranking categories: Commercial disputes, International arbitration, Compliance: government and regulations, Construction and real estate, and Intellectual property.

The Benchmark China research will be conducted in Mandarin by our Benchmark China researcher, Miao Sha.

Firms are advised to submit research forms for Benchmark Asia-Pacific – NATIONAL RANKINGS – in English, submitting the most significant cases at the national level.

For Benchmark China, firms are advised to submit by different offices. For example, if a firm wants to be considered for Shanghai ranking, the firm must submit cases handled by Shanghai office and the lawyers based in Shanghai. The rankings will be based on the work handled by each office.

Please visit our [China methodology](#) for more information. There will be a separate Benchmark [China webinar](#) happening tomorrow (15 Sept).



# Q&A

*Frequently asked questions answered below:*

***How does Benchmark differ from Chambers or other competitors?***

- Benchmark focuses exclusively on dispute resolution and litigation. This allows us to provide a much more in-depth analysis of the market. Benchmark is also editorially driven, rather than statistically driven, and strives to avoid being over-inclusive. We aim to cover only firms and litigators that are of an elite status.

***How much influence do we have over our ratings vs. the external market?***

- Firms are encouraged to tell their story via our research form and through interviews. We then measure the firm's input against the feedback we receive via studying the market. If our studies are in harmony with the firm's assertions, we weight them equally. If there is an extreme disparity between the firm's views and a pronounced percentage of the market, we will provide greater weight to the market consensus.

***If we participate, are we guaranteed to get rated and/or have commentary?***

- All firms who submit and can prove they are doing notable work in the relevant practice areas will receive some form of editorial coverage, however we do not guarantee rankings or lawyer ratings.

***When/how do you contact client referees?***

- We contact all client referees provided to us via email and invite them to take part in an online client survey. The survey asks clients about the firms they use, why they use them, what they use them for and how long they have been using them. The information provided by clients is confidential though we do publish non-attributed client quotes in the guide.

***Do you only rate those of partner level?***

- We primarily rank partners but outstanding associates and senior associates can be recognised in our 'future stars' lawyer rating category.

***We're a small boutique firm – what chance do we stand against the big brand name firms in your ratings?***

- Because Benchmark focuses exclusively on disputes, which is often the focus for specialist firms in the market, smaller firms stand a very good chance of being just as highly rated as large corporate firms, and in some cases even more highly rated.

***Is Benchmark "pay-to-play"? If I don't support the project financially do I still get rated?***

- Benchmark is absolutely not "pay-to-play." Firms cannot pay to appear in the guide, and can only be rated if the market deems them worthy of consideration.